



# DAVIS COLLEGE

4747 Monroe Street  
Toledo, OH 43623

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## Risk Management and Insurance Associate Degree

The Risk Management and Insurance program will prepare students for careers in the insurance industry. This option will introduce the student to topics related to insurance: fraud; customer service; underwriting and claims; personal, commercial and property insurance; products of each industry; and essential computer applications.

Upon completion of the Associate of Applied Business degree in Risk Management and Insurance, the Davis College graduate will be prepared to:

- Identify, analyze, and resolve problems within a variety of business settings.
- Apply the marketing principles involved in distribution, promotion, pricing of a product, and product development.
- Consider contract laws and financial information when making decisions relating to business.
- Understand how risk is managed by individuals and businesses.
- Articulate a strong understanding of life and health insurance, personal insurance, commercial insurance, insurance law, and risk management.
- Apply accounting principles including financial statement preparation and analysis.
- Identify and assess current business problems, legal aspects of business transactions, and e-business principles.
- Use software to maintain accounting records and prepare financial statements.
- Use oral and written communication skills to interact effectively in the work environment.
- Apply the principles and intentions of the General Education and the Business Core purposes.

## Mid-Program Assessment

When a student has completed approximately 45 hours in the Risk Management and Insurance program, including ACC101 and MGT102, he/she will participate in an interview with the Department Chairperson and/or Department faculty. This interview will focus on assessing the skills the student is learning to determine adequate progression in the program and will allow the student the opportunity to determine a focus for the remainder of the program.

## Program Outline

Course No.	Course Title	Cr. Hrs.
ACC101*	Accounting Principles I	4
ACC102	Accounting Principles II	4
ACC135	Federal Income Tax	4
CAS122	Spreadsheet Applications	3
INS101*	Principles of Insurance	4
INS110	Personal Insurance	4
INS210	Property and Liability Insurance	4
INS220	Business Insurance	4
INS250	Risk Management and Insurance Externship	3
MGT102*	Introduction to Business	5
MGT105	Business Law	4
MGT110	Personal Finance	3
MGT---	Management Elective (MGT211 or MGT213)	4
MKT201	Marketing	5
MKT206	Principles of Selling	4
MKT221	Referral-Based Marketing	4
MGT/MKT	Management/Marketing elective: (MGT115, MGT118, MGT230, MKT101, MKT222, MKT230)	6
OAM223	Business Communications	4
COM121	Composition I	5
COM122	Composition II	4
COM---	Communication elective (COM201, COM202)	4
HUM---	Humanities elective	3
MTH102	Introductory Algebra I	5
SCI---	Science Elective	3
SSC201	Economics	4
SSC---	Social Science elective	4
IDS110*	Forum on Technology and Resources	5
<b>Total Program Credit Hours</b>		<b>110</b>

\*Required as part of 45 hours completed before Mid-Program Assessment